

# Leadership in a Healthcare Environment

Barry Dore, Barry Dore Communications Ltd.  
A Webber Training Teleclass

## Leadership in a Healthcare Environment

Barry Dore  
Barry Dore Communications Ltd.

Hosted by Debbie King  
debbie@webbertraining.com

1

---

---

---

---

---

---

---

---

## The Principles of High Effectiveness

- Challenging beliefs
- Understanding choice
- The Circle of Influence
- The Emotional Bank Account
- Beginning with the End in Mind
- Focusing on the Truly Important
- Adopting a Win-Win Mentality
- Listening for Understanding

2

---

---

---

---

---

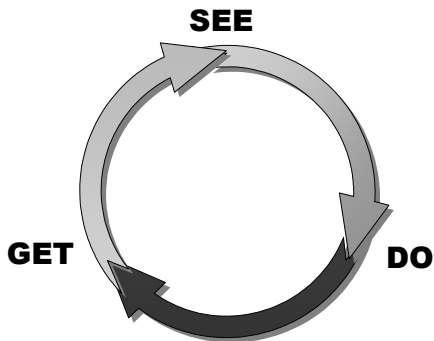
---

---

---

## Challenging Beliefs

Quantum leap improvements require us to first **see** things differently



3

---

---

---

---

---

---

---

---

**Leadership in a Healthcare Environment**  
**Barry Dore, Barry Dore Communications Ltd.**  
**A Webber Training Teleclass**

**Understanding  
We Have a Choice**



4

---

---

---

---

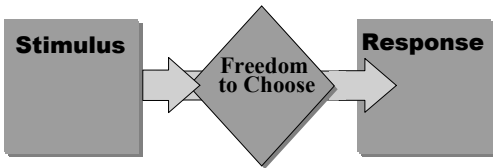
---

---

---

---

**Understanding  
We Have a Choice**



5

---

---

---

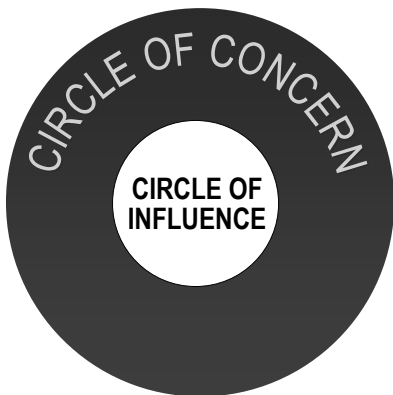
---

---

---

---

---



6

---

---

---

---

---

---

---

---

# Leadership in a Healthcare Environment

## Barry Dore, Barry Dore Communications Ltd.

### A Webber Training Teleclass

## Emotional Bank Account

- The Emotional Bank Account you maintain with others requires a focus on deposits to ensure they exceed withdrawals
- Consider the balance of your Emotional Bank Accounts in all those important relationships you have (personal and professional). How many are currently 'overdrawn'?
- What deposits can you make in the Emotional Bank Accounts of all those people?

7

---

---

---

---

---

---

---

---

## Beginning with the End in Mind

- The principle behind 'Begin with the End in Mind' is that all things are created twice- with a mental creation preceding physical creation
- If you can create a mental picture of what you want to achieve you will greatly increase your chances of successful physical creation
- This can apply at all levels, from your next meeting with your boss, to your next project, or year at work ...or to the rest of your life.

8

---

---

---

---

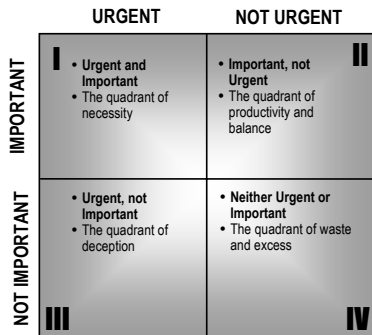
---

---

---

---

## Focusing on the Truly Important



9

---

---

---

---

---

---

---

---

# Leadership in a Healthcare Environment

Barry Dore, Barry Dore Communications Ltd.  
A Webber Training Teleclass

## Adopting a Win-Win Mentality



10

---

---

---

---

---

---

---

---

## Listening for Understanding

- We should always diagnose before we prescribe, diagnosis comes through listening
- Too often when we listen, we listen for the right to reply, not to truly understand the other person
- The highest form of listening is *empathic listening*, when we are truly listening for understanding

11

---

---

---

---

---

---

---

---



### British Teleclasses in 2006



Jan. 17	Infection Control – Everybody's Business
Mar. 21	Leadership in the Healthcare Environment
May 16	Product Selection & Evaluation
July 18	Free Teleclass – Necrotizing Fasciitis
Sep. 26	To Be Announced
Nov. 21	Catheter Associated UTI

For the full teleclass schedule – [www.webbertraining.com](http://www.webbertraining.com)

For access to recordings & handouts for past teleclasses, contact [paul@webbertraining.com](mailto:paul@webbertraining.com)

---

---

---

---

---

---

---

---